ARTICULATION AGREEMENT

between

Kaplan University and Lord Fairfax Community College

I. PURPOSE

The purpose of this Articulation Agreement (the "Agreement") is to acknowledge that students of Lord Fairfax Community College may transfer to an Iowa College Acquisition Corp. d/b/a Kaplan University ("KU") degree program following completion of a certificate, diploma, or associate's degree program at Lord Fairfax Community College.

II. ELEMENTS

a. To be eligible for application to an advanced start bachelor's program at KU the student enrolling must submit proof of having been awarded an associate's degree from Lord Fairfax Community College.

b. Students having completed an associate's degree program consisting of a minimum of 90 quarter credits (or the equivalent of 60 semester credits) will be eligible for a block transfer of up to 90 quarter credits, junior status, and acceptance into KU's "advanced start" baccalaureate option.

c. Lord Fairfax Community College students must fulfill KU requirements, which entail completion of no less than 25-percent of their program requirements at KU, including a minimum of 50 percent of the major requirements, including the capstone course, at KU. Credit earned through any combination of Transfer Credit, Challenge Credit or Experiential Credit will not exceed 75-percent of total credits required for graduation.

III. TERMS

1. Because of this agreement to articulate, KU will extend professional courtesy discounts to Lord Fairfax Community College alumni and employees concomitant with the date of this fully executed document.

   a. Lord Fairfax Community College alumni and employees will receive a ten (10%) percent discount on their KU tuition. Lord Fairfax Community College alumni and employees must inform KU admissions directors about their affiliation to receive their discount:

   b. KU will extend to Lord Fairfax Community College alumni and employees all of its online certificates, undergraduate, and graduate programs, as and when offered;

2. Kaplan Test Preparatory Admission Centers: Kaplan Nursing of KTPA will offer the following discount to members of the articulation agreement:

   a. 20% off retail price of Kaplan Nursing Complete Classroom or online course

   b. The discount is not available for the NCLEX-RN Qbank or NCLEX-PN Qbank products

   c. The discount is not available for the CLEX-RN or CLEX-P Integrated Testing programs

   d. The discount cannot be combined with any other offer or discount

   e. KTPA Nursing will provide NCLEX Strategy Seminars at the nursing schools to all graduating classes without cost or obligation.

3. This 'Agreement is effective for' the KU academic term beginning with the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing.

4. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.